

Strategic Advertising Management

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the authors deal with advertising from a strategic perspective they begin with a broad look at what advertising is meant to do and then provide the reader with the keys to developing effective advertising and promotion campaigns

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this practical textbook equips leaders and managers with the tools and insights they need to apply strategic marketing principles directly to their roles driving business success and sustainable growth designed specifically for managers mba students and senior executives across various industries including healthcare finance engineering and b2b the book presents theory actionable strategies and reflective exercises tailored to the challenges faced by professionals in non marketing roles chapters delve into essential marketing concepts such as market and customer insights implementation of effective strategies global marketing brand management and the impact of digital transformation real world examples from leading companies like astrazeneca bentley and the nhs illustrate how strategic marketing principles can drive long term growth while reflective questions throughout the book encourage readers to apply these lessons to their own organizational challenges readers will learn how to make informed data driven decisions that align with business goals develop and implement marketing strategies that are adaptable and future focused lead cross functional teams to foster a customer centric culture leverage emerging technologies and global trends to maintain a competitive edge a valuable resource for students and leaders this book will help you build the strategic marketing expertise needed to drive success in a rapidly changing landscape

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